





An Effective Defense against Intrusive Web Advertising

Viktor Krammer ^{1,2} 1 Secure Business Austria 2 Vienna University of Technology

http://www.quero.at/

Quero

Advertising is the art of convincing people to spend money they don't have for something they don't need.

Will Rogers



Quero Agenda

- What is Quero
- Web Attacks
- Ad Categorization
- Content Filter
- Web Study
- Ad Blocking Discussion
- Conclusion



Quero is an add-on for Windows Internet Explorer 5.5+

Quero is a combined navigation/search/find toolbar

Quero is an ad blocker

Quero is a set of Browser Helper Objects written in VC++

CQueroBand: IObjectWithSite, IDeskBand, IInputObject

CQueroFilter: IInternetProtocol, IInternetProtocolSink



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Quero Web Attacks

Categories

- Malicious code execution / injection
- Information disclosure / identitiy theft / spyware
- > Intrusive advertising / adware

Methods

- Vulnerability-based (browser / Web app / input validation / SQL injection / XSS / session hijacking, etc.)
- Configuration mistakes (directory browsing, source code disclosure, etc.)
- Social Engineering (Phishing)
- Obfuscation (polymorphism)

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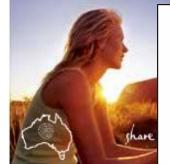
Quero Dimensions

- Medium
 - text, image, video, audio
- Size
- Integration with Web page
- Interactivity
- Intrusiveness
- Privacy Impact





Real Estate



Click the overbearing mother-in-law to hear what she sounds like in an IKEA kitchen.

SOUND ON/OFF



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LOST 57.2LBS* WEIGHT WATCHERS

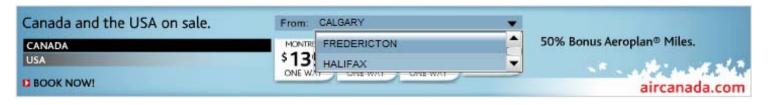
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ılts not typical



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Quero Video ads







Quero Text ads



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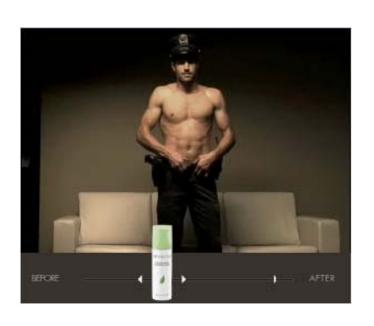
Quero Pop-ups

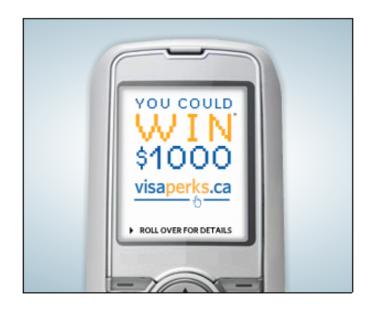


Quero Sticky ads



Quero Ad Games







Wie heißt die	Α	Neu-Delhi	В	Peking
Hauptstadt von China?	C	Tokio	D	Seoul

Quero Interstitials





Quero Content Sponsering

-<ADVERTORIAL>-MuseumsQuartier Wien



Das MuseumsQuartier Wien ist ein einzigartiges und atemberaubendes Areal zeitgenössischer Kunst und Kultur

<ADVERTORIAL>

Bezahlte Werbung

FONDS-SPEZIAL

Immobilienfonds mit Vertrauens-Malus

[9]



Die US-Immo- und -Finanzkrise lässt die Anleger auch vor Immobilienfonds zurückschrecken - zu Unrecht, wie nicht nur die

Branche meint

In Pictures





DAILY SNAPSHOT Through the lens

CNN highlights the best pictures each day from around the world

Destinations



Vienna	All 242 hotels in Vienna »
**** Radisson SAS Palais Hotel	From € 119
**** Embassy	From € 85
**** NH Vienna Airport	From € 99
***** Hotel Astoria	From € 108
**** Hotel Park Inn Vienna	From € 89



Quero Example Web site





Quero Intrusiveness (subjective)

Туре	Intrusiveness
Sticky / Layer	+++++
Pop-ups	+++++
Interstitials	++++
Banner, dynamic	+++
Video	+++
Ad Games	+++
Banner, static	++
Text	+
Content Sponsering	+

Pop-ups and overlapping layer ads are most intrusive for me.

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Quero Content Filter [1]

- Allows the user to opt-out of online ads
 - Flash ads
 - Banner ads
 - Text ads
 - Layer ads
 - Frame-based ads
 - Pop-ups



Ad blocking software is a response to abusive activity by advertisers.

Quero Content Filter [2]

- Web browser add-on (implemented for IE 5.5+)
- Works by a simple but effective set of rules
- No daily filter rule updates necessary
- Static and behavioral analysis (code could be obfuscated)
- Blocks the content from being downloaded
- User interface plays an important part of the solution since the user has to deal with false positives
 - Toggle filter on or off
 - Whole sites can be whitelisted
 - Temporarily unblock a Web site (Version 4.5)

Quero Feature selection

- Media Type (HTML element type, Object classid)
- **Size** (width x height)
- Dynamic Creation (document.createElement etc.)
- Different Domain (content domain != current domain)
- Different Host (content host != current host)
- URL tokens (delimiters [_=;:/.-*?])
- Target URL (Link analysis)
- Presence of HTTP redirection
- DOM tree and page position
- Element attributes
- Image analysis
- Surrounding text, ...

Quero Rule-based classifier

- Block all Flash-based content by default
- Block unwanted pop-ups
- Block ad banners based on their size
- Block content that comes from well-known ad providers
- Block images based on ad-related keywords in their URL
- Block absolute-positioned DIV or IFRAME elements that are dynamically created
- Do not block content on sites that are whitelisted

Currently, about 30 fine-graind rules are sufficient to block over 90% of online ads.

Quero Implementation

- Asynchronous pluggable MIME filter for "text/html"
- Interpositioning script calls window.open

document.write

document.createElement

etc.

not supported by Internet Explorer platform exploited COM architecture hacked vtable of several objects;-)

URL pattern matching

 $F = \{ Patterns \}, |F|=m, U, |U|=n, IsAddURL(U,F)? O(n)$

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Quero Web Study

- Crawled front page of Alexa Global Top 500 Web sites
- Semi automatic classification into ad & non-ad content
- Focused on image classification

Туре	Count	Sites	in %	Avg	Median
Pop-ups	29	26	5.2%	1.1	1
Flash	690	215	42.8%	3.2	2
non-ads	110	66	13.1%	1.7	1
ads	580	182	36.3%	3.2	2
Images	15981	456	90.8%	35.0	27
non-ads	14350	452	90.0%	31.7	24
ads	1631	249	49.6%	6.6	3
Text ads	72	44	8.8%	1.6	1
Google	68	42	8.4%	1.6	1
IntelliTXT	3	3	0.6%	1	1
DIV layers	534	75	14.9%	7.1	2
Web bugs	730	230	45.8%	3.2	2

Table 1. Object Types

84% of Flash animations were ads.

10% of images were ads.

Quero Testing Hypotheses

Are script generated images likely to be ads?

Are images hosted on another server are likely to be ads?

Are images with a query string in their URL likely to be ads?

etc.

Feature	Precision	Recall
Script generated	28.5%	32.1%
Different 2nd level domain	15.0%	30.6%
Different 3rd level domain	13.8%	83.6%
Query string in URL	34.4%	13.3%
Image dimensions in URL	34.9%	28.6%
Ad pattern in URL	95.5%	63.3%

Table 2. Characteristics of Image Ads

$$\operatorname{precision}(A \Rightarrow B) = P(B|A) = \frac{|\{A \land B\}|}{|\{A\}|}$$
$$\operatorname{recall}(A \Rightarrow B) = P(A|B) = \frac{|\{A \land B\}|}{|\{B\}|}$$

"Ad pattern in URL" is still by far the best indicator.



Keyword	Precision	Recall
ads	98.0%	31.5%
banner	87.0%	16.4%
adv	79.5%	6.6%
click	76.5%	4.7%
upload	15.2%	4.2%
adimages	100.0%	3.3%
banners	94.4%	3.2%
doubleclick	100.0%	2.9%
adimg	79.5%	2.2%
adserver	100.0%	2.1%

Table 3. Keyword Analysis



Width	Height	Precision	Recall
106	50	98.7%	6.0%
300	250	100.0%	5.7%
120	60	80.72%	5.4%
728	90	100.0%	5.0%
468	60	100.0%	4.4%
88	31	56.52%	4.2%
114	23	80.85%	3.0%
120	90	14.91%	1.4%
186	47	80.0%	1.3%
120	600	100.0%	1.3%

Table 4. Banner Dimensions

Quero Ads per Country

$Country \rightarrow$	us	cn	jp	de	tw	uk	hk	br	cz	vn
Sites	188	84	23	16	15	11	9	9	9	8
in %	37.5%	16,7%	4.6%	3.2%	3.0%	2.2%	1.8%	1.8%	1.8%	1.6%
Sites with ads	103	69	16	10	11	7	5	5	8	7
in %	54.8%	82.1%	69.6%	62.5%	73.3%	63.6%	55.6%	55.6%	88.9%	87.5%
# Ads	557	1071	74	77	148	52	26	52	38	194
Avg per site	5.4	15.5	4.6	7.7	13.5	7.4	5.2	10.4	4.8	27.7
Ad Pixels										
Avg per site	179,442	211,459	99,480	195,174	193,093	188,719	264,134	77.966	147,705	605,949
Avg per object	55,888	31,588	35,421	42,444	19,544	36,419	70,381	25,994	86,316	21,208
Image Filter										
Precision	96.5%	98.7%	98.0%	96.9%	95.7%	88.9%	94.1%	100.0%	100.0%	94.9%
Recall	97.1%	73.9%	94.1%	91.2%	82.6%	94.1%	100.0%	100.0%	50.0%	83.6%

Table 5. Ads per Country



Quero vs. Adblock Plus

Filter	Туре	Count	Ads	Blocked	FP	Precision	Recall
	Pop-ups	29	29	29	0	100.0%	100.0%
Ouere	Flash	690	580	690	110	84.1%	100.0%
Quero Version 3.4	Images	15981	1631	1454	52	96.4%	86.0%
version 5.4	Text	71	71	71	0	100.0%	100.0%
	Overall	16771	2311	2244	162	92.8%	90.1%
Adblock Plus	Pop-ups	29	29	29	0	100.0%	100.0%
	Flash	690	580	316	4	98.7%	53.8%
Filter: EasyList 495 rules (2007-06-07)	Images	15981	1631	1103	151	86.3%	58.4%
	Text	71	71	71	0	100.0%	100.0%
(2007-00-07)	Overall	16771	2311	1519	155	89.8%	59.0%
Adblock Plus	Pop-ups	29	29	29	0	100.0%	100.0%
Filter: Dr. Evil	Flash	690	580	204	1	99.5%	35.0%
525 rules (2007-06-05)	Images	15981	1631	792	150	81.1%	39.4%
	Text	71	71	71	0	100.0%	100.0%
(2007-00-03)	Overall	16771	2311	1096	151	86.2%	40.9%

Table 6. Filter Results and Comparison

Quero Ad Blocker: turned off





Quero Ad Blocker: turned on

用户名 ▼ 猫扑通行证 □ 自动登录 登录 游客 | 注册 | 忘记密码 密码: 北京·上海·广州 新闻 | 体育 | 奥运 | NBA | 汽车 | 车型 | 科技 | 财经 | 房产 | 社会 | 军事 | 人物 明星 | 影视 | 音乐 | 爱听 | 潮流 | 爱鞋 | 时尚 | 女性 | 母婴 | 型男 | 游戏 |

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- 南京女子称被城管队长骑在身上暴打
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汽车大杂烩

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Quero Ad Blocking Discussion

Ad blocking has become an integral part of

- Web browsers
 - Pop-up Blocker
 - IE8 InPrivate Blocking
 - Opera Content Blocking
- Add-ons
 - Adblock Plus (Firefox)
 - SafariBlock (Safari)
 - Quero (IE)
- Internet Security suites
- Proxies

Quero IE8 InPrivate Blocking

- New feature in IE8 aimed for blocking tracking scripts, 1x1 tracking pics, etc.
- Addition to InPrivate browsing (prevents recording history entries, new cookies, form data, passwords, etc.)
- Self-learning algorithm or subscription based
- Blocking rule: third-party content "seen" on more than 10 different sites is regarded as a potential privacy threat
- Can also be used to block common ad servers

Quero Why Web advertising works, almost

- Natural business model of information based media
- Keeps the Web essentially free
- Cheaper than conventional advertising
- Interactive possibilities (at least Link to advertised content)
- Success measurable to some degree (conversion rate)
- Personalizable (may affect privacy)
- Different pay models based on "real" impressions or clicks

Quero What's wrong though

- The interactive nature of the Web has been abused for intrusive advertising and user tracking/profiling
- Web advertising business model is driven by greed (increasing impressions, clicks) rather than balancing the interests of readers, publishers and advertisers
- Rich-media ads slow down the actual Web page (waste of bandwidth?)
- Online ads deliver most hacks [Finjan]
- The average European click-through rate (CTR) has dropped to 0.18% according to [ADTECH 2007]
- Excessive Web advertising has lead to Banner Blindness[Benway]

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Quero Conclusion

- Intrusive Web advertising is regarded as one of the major annoyances of today's Web
- Ad blocking software has a long tradition: Google made pop-up blocking popular; Adblock Plus most popular extension for Firefox; IE8 has InPrivate Blocking
- The URL is still by far the best indicator for content filtering
- Only a small number of rules is sufficient to block most ads
- Some sites are enforcing regulations on ads served to them
- Ad blocking users are usually geeks that would not click on ads anyway

Quero

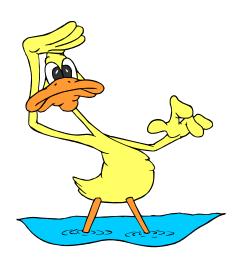
IE Team Chat

Q: IE7 crashes on these websites: {...}

A: Do you have phishing filter on?

Q: yes

A: Turn it off.



Quero



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